Payments, Allocations and Transfers

Owner's Name: _____

Contract Number:

Product Name: Protective Variable Annuity II B Series

Check here if this form is being submitted with a new application.

Allocate Purchase Payments – Unless you give us instructions for allocating subsequent Purchase Payments when you make them, we will use the Variable Account allocation in effect at that time. Use <u>whole</u> percentages. Percentage totals <u>must</u> equal 100%.

Protective Life Guaranteed Account

_% Guaranteed Account – Not Available if a protected lifetime income benefit is purchased.

	<u></u>		
%	DCA Account 1 – Make DCA transfers on the	_ day (1 st – 28 th) of the month for	_ months (3–6 months)
%	DCA Account 2 – Make DCA transfers on the	_ day (1 st – 28 th) of the month for	_months (7–12 months)

VARIABLE ANNUITY CONTRIBUTIONS AND TRANSFERS

<u>Category 1 - Conservative</u> (Min. 40% allocation if a protected lifetime	Contributions Fund DCA		Transfers From To	
income benefit is purchased.)	% or \$	%	% or \$	% or \$
American Funds IS Bond American Funds IS U.S. Govt/AAA-Rated Securities **Clayton St Protective Life Dynamic Allocation - Conservative Fidelity Investment Grade Bond Franklin U.S. Government Securities Goldman Sachs Core Fixed Income Invesco Government Securities Oppenheimer Government Money PIMCO Low Duration PIMCO Short-Term		/0		
PIMCO Total Return <u>Category 2 – Moderate</u> (Max. 60% allocation if a protected lifetime income benefit is purchased.)	Contributions From To % or \$ % or \$		Transfers From To % or \$ % or \$	
American Funds IS Asset Allocation American Funds IS Capital Income Builder **Clayton St Protective Life Dynamic Allocation - Moderate Franklin Income Franklin Strategic Income Goldman Sachs Global Trends Allocation Invesco Balanced Risk Allocation Invesco Balanced Risk Allocation Invesco Equity and Income Legg Mason QS Dynamic Multi-Strategy Lord Abbett Bond Debenture Oppenheimer Global Strategic Income PIMCO All Asset PIMCO Global Diversified Allocation PIMCO Long-Term U.S. Government PIMCO Real Return Templeton Global Bond				

**Clayton Street Protective Life Dynamic Allocation Series Managed by Janus Capital Management, LLC.

Category 3 - Aggressive	Contributions		Transfers	
(Max. 25% allocation if a protected lifetime	Fund	DCA	From	То
income benefit is purchased.)	% or \$	%	% or \$	% or \$
American Funds IS Blue Chin Income & Growth				
American Funds IS Global Growth				
American Funds IS Global Growth and Income				
American Funds IS Growth				
American Funds IS Growth-Income				
**Clayton St Protective Life Dynamic Allocation - Growth				
Fidelity Contrafund				
Fidelity Loday 500				
Fidelity Mid Con				
Freeklin Mutuel Clehel Discovery				
Franklin Mutual Global Discovery				
Franklin Mutual Shares				
Franklin Rising Dividends				
Goldman Sachs Strategic Growth				
Invesco American Value				
Invesco Comstock				
Invesco Growth and Income				
Invesco International Growth				
Lord Abbett Calibrated Dividend Growth				
Lord Abbett Fundamental Equity				
Oppenheimer Capital Appreciation				
Oppenheimer Main Street®				
	Contributions Transfers			
Category 4	Contrik	outions	Trans	sfers
Category 4 (Not Available if a protected lifetime	Contrit Fund	outions DCA	Tran: From	sfers To
<u>Category 4</u> (<u>Not Available</u> if a protected lifetime income benefit is purchased.)	Contrik Fund % or \$	DUTIONS DCA %	Tran: From % or \$	sfers To % or \$
<u>Category 4</u> (<u>Not Available</u> if a protected lifetime income benefit is purchased.)	Contrit Fund % or \$	DCA %	Trans From % or \$	sfers To % or \$
<u>Category 4</u> (<u>Not Available</u> if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization	Contrit Fund % or \$	DCA %	Tran: From % or \$	sfers To <u>% or \$</u>
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International	Contrik Fund % or \$	DCA %	Tran: From % or \$ 	sfers To <u>% or \$</u>
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Erapklin Flax Cap Crowth	Contrik Fund % or \$	DCA %	Tran: From % or \$ 	sfers To <u>% or \$</u>
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth	Contrik Fund % or \$	DCA %	Tran: From % or \$ 	sfers To % or \$
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth Franklin Small Cap Value Erapklin Small Mid Cap Crowth	Contrik Fund % or \$ 	Dutions DCA %	Tran: From % or \$ 	sfers To % or \$
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth Franklin Small Cap Value Franklin Small-Mid Cap Growth	Contrik Fund _% or \$ 	Dutions DCA %	Tran: From % or \$ 	sfers To % or \$
Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth Franklin Small Cap Value Franklin Small-Mid Cap Growth Goldman Sachs Growth Opportunities Caldman Sachs Mid Cap Value	Contrik Fund % or \$	Dutions DCA %	Tran: From % or \$ 	sfers To % or \$
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Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth Franklin Small Cap Value Franklin Small-Mid Cap Growth Goldman Sachs Growth Opportunities Goldman Sachs Mid Cap Value Goldman Sachs Strategic International Equity	Contrik Fund % or \$ 	Dutions DCA %	Tran: From % or \$ 	sfers To % or \$
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Category 4 (Not Available if a protected lifetime income benefit is purchased.) American Funds IS Global Small Capitalization American Funds IS International American Funds IS New World Franklin Flex Cap Growth Franklin Small Cap Value Franklin Small-Mid Cap Growth Goldman Sachs Growth Opportunities Goldman Sachs Mid Cap Value Goldman Sachs Strategic International Equity Invesco Global Real Estate Invesco Mid Cap Growth Invesco Small Cap Equity Legg Mason ClearBridge Mid Cap Legg Mason ClearBridge Small Cap Growth Lord Abbett Growth Opportunities Lord Abbett Mid Cap Stock Oppenheimer Global Royce Small-Cap Templeton Developing Markets Templeton Foreign	Contrik Fund % or \$ 	DCA %	Tran: From % or \$	sfers To % or \$

MODEL PORTFOLIOS - (Do not allocate to more than one Model Portfolio.)

- □ Conservative Growth □ Balanced Growth & Income
- □ Balanced Growth

***INDIVIDUAL OPTIONS**

Growth Focus – <u>Not Available</u> if a protected lifetime income benefit is purchased.

□ **Clayton St Protective Life Dynamic Allocation – Conservative □ **Clayton St Protective Life Dynamic Allocation - Moderate

*If purchasing a protected lifetime income benefit (PLIB), as an <u>alternative</u> to other allocation options you may choose to allocate 100% of your purchase payment to one (and only one) of the two "Individual Options" sub-accounts (with or without the use of dollar cost averaging).